



## Equity Share Class (TCG531)

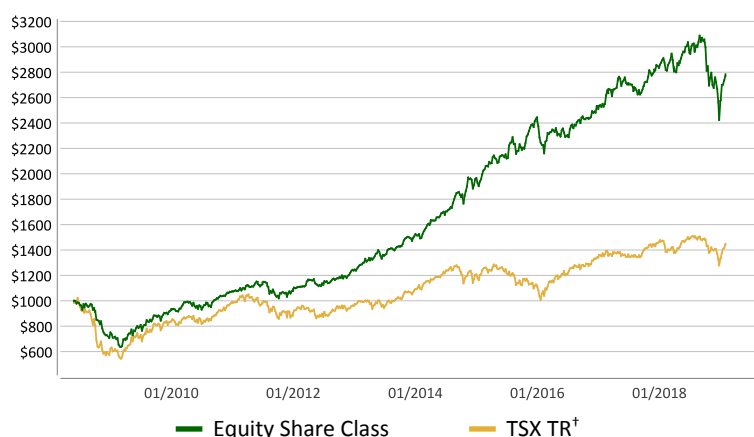
Actively Managed

Reporting as of January 31, 2019

### Investment Objective

The investment objective of the CFG Custom Portfolio Corporation, Equity Share Class (the "Class") is to generate reliable capital growth by investing in an equity portfolio that is well-diversified across the major sectors of the Canadian and, as appropriate, U.S. and international financial markets.

### Growth of \$1000

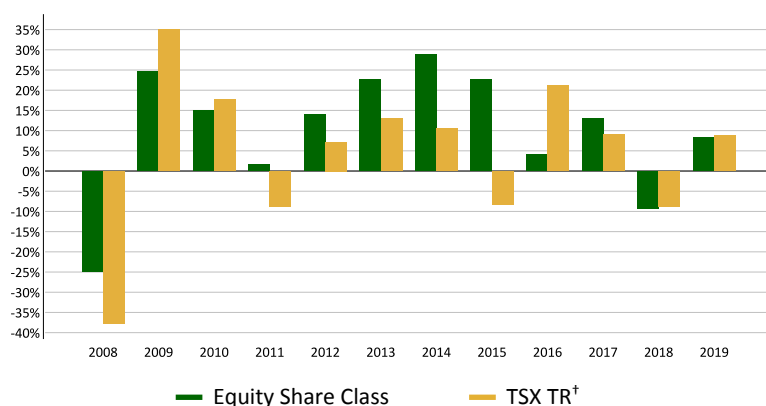


### Key Statistics

	1 M	3 M	6 M	1 Y	3 Y*	5 Y*	SI*
Returns	8.22%	1.04%	-6.34%	-3.10%	7.67%	13.28%	10.06%
	8.74%	4.28%	-3.92%	0.47%	11.08%	5.72%	3.53%
Sharpe Ratio	7.69	0.07	-0.61	-0.28	0.49	1.02	0.70
	12.04	0.78	-0.60	-0.12	0.82	0.38	0.17
Maximum Drawdown	0.00%	-13.27%	-21.47%	-21.47%	-21.47%	-21.47%	-36.34%
	0.00%	-9.97%	-15.17%	-15.29%	-15.29%	-21.53%	-46.82%

\*Annualized returns  
Inception date May 31, 2008

### Annual Returns



### Key Data

AUM (Mn CAD)	\$68.49
NAV/Share	\$17.70
Total Portfolio Holdings	34
FundServ codes	TCG531
Cost and Fees <sup>1</sup>	0.70%
Initial purchase	\$500
Additional purchase	\$100
Distribution	Quarterly
Benchmark <sup>†</sup>	S&P/TSX Composite Total Return Index

### Top 10 Holdings

Security	Weight
F 2.939 02/19/19	5.08%
RCICN 2.8 03/13/19	5.04%
OPEN TEXT CORP	4.56%
CANADIAN TIRE CORP CLASS A	4.23%
FACEBOOK INC	4.19%
ISHARES S&P/TSX CDN PFD	4.19%
BROOKFIELD ASSET MANAGEMENT INC	4.11%
CCL INDUSTRIES INC - CLASS B	4.08%
WASTE CONNECTIONS INC	4.00%
RICHELIEU HARDWARE LTD	3.96%

### Standard Deviation

Period	Equity Share Class	TSX TR <sup>†</sup>
Since Inception	11.85%	15.08%
3 years	10.67%	9.81%
5 years	10.56%	11.13%

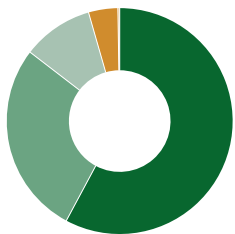
### Annual Returns

Period	Equity Share Class	TSX TR <sup>†</sup>
2019	8.22%	8.74%
2018	-9.22%	-8.89%
2017	12.94%	9.10%
2016	4.01%	21.08%
2015	22.69%	-8.32%
2014	28.94%	10.55%
2013	22.72%	12.99%
2012	13.90%	7.19%
2011	1.56%	-8.71%
2010	14.90%	17.61%

## Investment Strategy

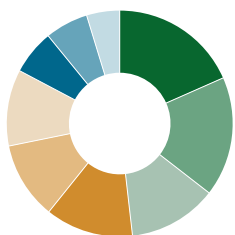
To achieve the stated objectives, the Investment Committee (IRC) may invest the Class in large-to-mid-capitalization common shares and equities with both low systematic risk and higher expected returns through capital appreciation, dividend income, or a combination of both. The IRC may also invest the Class in exchange traded funds, convertible securities and/or various option strategies to gain exposure across geographic regions and sectors. To optimize the Class portfolio for current market conditions, the IRC may change sector and geographic allocations, as well as tactical approach and investment style. Tactically, the IRC may sell covered call options on securities held directly in the Class portfolio or that can be acquired through various derivative strategies, buy puts to hedge against downside market movements, write cash-secured puts to acquire shares, or buy calls as a stock replacement strategy. The Class may also utilize leverage to a maximum of 20% in aggregate (at the time of incurring leverage) of the portfolio's asset value.

## Asset Allocation<sup>2</sup>



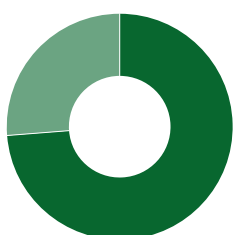
Equity	57.8%
Cash	27.6%
Bonds & Debentures	10.1%
Preferred	4.2%
Option	0.3%

## Sector Allocation<sup>3</sup>



Financials	18.4%
Industrials	17.1%
Health Care	12.7%
Consumer Discretionary	12.6%
Communication Services	11.0%
Information Technology	10.9%
Materials	6.4%
Consumer Staples	6.2%
Energy	4.7%

## Geographic Allocation<sup>4</sup>



Canada	73.8%
United States	26.2%

## Who can purchase the pool?

Pools may be purchased by licensed Portfolio Managers and accredited investors only.

## Liquidity

The Class is available for withdrawal and is not subject to any deferred sales charges. Transactions in the Class occur only when the net asset value (NAV) is calculated at the close of every Wednesday and last business day of each month and quarter.

## Suitability and Risk Profile

Financial markets can be risky over short periods. Longer term investors benefit from time, which tempers the effects of market volatility. A longer time horizon reduces the chances of losing money and enhances the odds of earning a return close to the longterm average.

## Disclaimer and Notes

<sup>1</sup>Includes 25 bps management fee and an estimated 45 bps direct pool expenses. For further information please refer to the CFG Custom Portfolio Corporation Financials, available from [www.croftgroup.com](http://www.croftgroup.com).

<sup>2</sup>Asset Allocation – CAD actual, marked to market as of close on the date quoted

<sup>3</sup>Sector Allocation – CAD notional, including option exposures with cash adjusted to total 100%

<sup>4</sup>Geographic Allocation – CAD notional, including option exposures with cash adjusted to total 100%

Portfolio management services provided by R N Croft Financial Group Inc. Performance is not guaranteed. Portfolio values change frequently, and past performance may not be repeated. Performance is based on actual returns net of embedded management, operating fees and transaction costs, but are not adjusted for any account or relationship manager fees. Portfolio returns are net of all withholding taxes. Performance data have not been audited and are for illustrative purposes only. R N Croft Financial Group Inc. is a licensed Portfolio Manager and Investment Fund Manager serving individual and institutional clients throughout Canada. Valuations and performance results are reported in Canadian dollars. Additional information regarding calculating and reporting performance is available upon request. Please contact R N Croft Financial Group Inc., 801-251 Consumers Road, Toronto, ON M2J 4R3, Telephone: 905-695-7777 or Toll-free: 1-877-289-2884.