



## Income Share Class (TCG534)

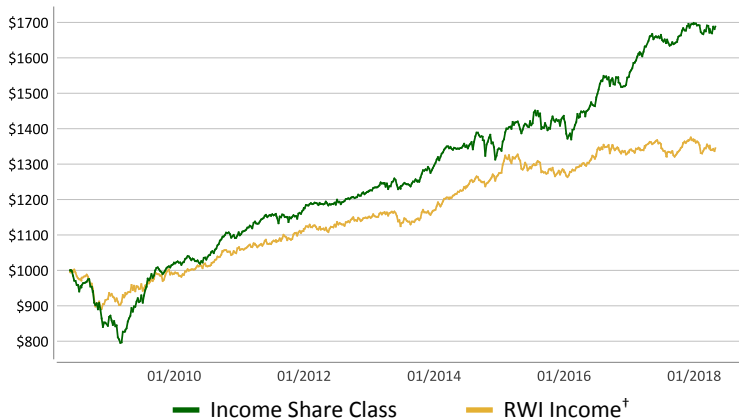
Actively Managed

Reporting as of April 30, 2018

### Investment Objective

The investment objective of the CFG Custom Portfolio Corporation, Income Share Class (the "Class") is to generate a stable stream of income and maintain moderate, reliable capital growth by investing in a portfolio that is well-diversified across the major sectors and asset classes of the Canadian and, as appropriate, U.S. and international financial markets.

### Growth of \$1000

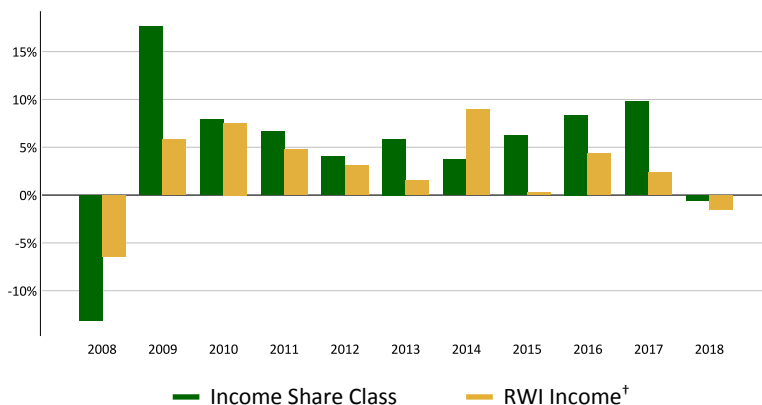


### Key Statistics

	1 M	3 M	6 M	1 Y	3 Y*	5 Y*	SI*
Returns	0.44%	-0.18%	0.29%	1.65%	6.46%	6.38%	5.42%
	-0.52%	-0.63%	-1.07%	-1.21%	0.89%	2.96%	3.03%
Sharpe Ratio	0.97	-0.12	0.15	0.44	1.16	1.12	0.85
	-1.65	-0.79	-0.86	-0.65	0.03	0.57	0.52
Maximum	-0.70%	-1.45%	-1.85%	-1.97%	-5.59%	-5.59%	-20.45%
Drawdown	-1.11%	-1.73%	-3.28%	-3.40%	-3.53%	-4.79%	-11.06%

\*Annualized returns  
Inception date May 31, 2008

### Annual Returns



### Key Data

AUM (Mn CAD)	\$70.50
NAV/Share	\$11.83
Total Portfolio Holdings	59
FundServ codes	TCG534
Cost and Fees <sup>1</sup>	0.70%
Initial purchase	\$500
Additional purchase	\$100
Distribution per Share	0.416%/month
Benchmark <sup>†</sup>	Real World Index – Income

### Top 10 Holdings

Security	Weight
ISHARES 20+ YEAR TREASURY BOND	5.91%
ISHARES S&P/TSX CDN PFD	5.04%
PREMIUM INCOME CORP -PFD-	4.47%
BMO LADDERED PREFERRED SHARE	3.72%
ISHARES FLOATING RATE BOND ETF	3.46%
FINANCIAL 15 SPLIT CORP PFD	3.45%
CANADIAN NATIONAL RAILWAY	3.02%
RDSALN 4.3 09/22/2019 CORP	2.98%
EQUINIX INC	2.91%
CINEPLEX INC	2.91%

### Standard Deviation

Period	Income Share Class	RWI I <sup>†</sup>
Since Inception	5.64%	4.29%
3 years	4.89%	3.69%
5 years	5.10%	3.81%

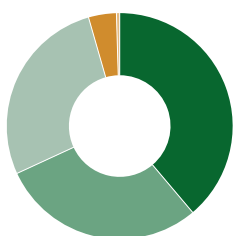
### Annual Returns

Period	Income Share Class	RWI I <sup>†</sup>
2018	-0.59%	-1.48%
2017	9.76%	2.40%
2016	8.37%	4.30%
2015	6.21%	0.31%
2014	3.76%	8.97%
2013	5.86%	1.55%
2012	4.07%	3.14%
2011	6.67%	4.80%
2010	7.91%	7.53%
2009	17.64%	5.84%

## Investment Strategy

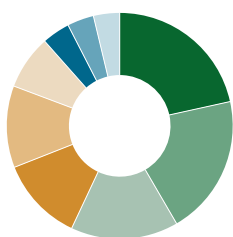
To achieve the stated objectives, the Investment Committee (IRC) may invest the Class in cash equivalents, bonds, convertible debentures, preferred shares, income trusts, real estate investment trusts, dividend paying common shares, income producing exchange traded funds and stable equities with low systematic risk. To optimize the Class portfolio for current market conditions, the IRC may change asset, sector and geographic allocations, as well as tactical approach and investment style. Tactically, the IRC may sell covered call options on securities held directly in the Class portfolio or that can be acquired through various derivative strategies, buy puts to hedge against downside market movements, write cash-secured puts to acquire shares, or buy calls as a stock replacement strategy. The Class may also utilize leverage to a maximum of 20% in aggregate (at the time of incurring leverage) of the portfolio’s asset value.

## Asset Allocation<sup>2</sup>



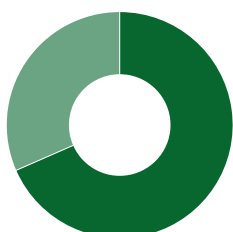
Equity	39.4%
Preferred	29.7%
Bonds & Debentures	27.8%
Cash	4.1%
Private Equity	0.5%
Option	-1.6%

## Sector Allocation<sup>3</sup>



Information Technology	21.6%
Financials	20.1%
Real Estate	15.4%
Industrials	12.1%
Consumer Discretionary	11.7%
Utilities	7.7%
Energy	4.0%
Materials	3.8%
Health Care	3.7%

## Geographic Allocation<sup>4</sup>



Canada	68.4%
United States	31.6%

## Who can purchase the pool?

Pools may be purchased by licensed Portfolio Managers and accredited investors only.

## Liquidity

The Class is available for withdrawal and is not subject to any deferred sales charges. Transactions in the Class occur only when the net asset value (NAV) is calculated at the close of every Wednesday and last business day of each month and quarter.

## Suitability and Risk Profile

Financial markets can be risky over short periods. Longer term investors benefit from time, which tempers the effects of market volatility. A longer time horizon reduces the chances of losing money and enhances the odds of earning a return close to the longterm average.

## Disclaimer and Notes

<sup>1</sup>Includes 25 bps management fee and an estimated 45 bps direct pool expenses. For further information please refer to the CFG Custom Portfolio Corporation Financials, available from [www.croftgroup.com](http://www.croftgroup.com).

<sup>2</sup>Asset Allocation – CAD actual, marked to market as of close on the date quoted

<sup>3</sup>Sector Allocation – CAD notional, including option exposures with cash adjusted to total 100%

<sup>4</sup>Geographic Allocation – CAD notional, including option exposures with cash adjusted to total 100%

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