



## Enhanced Balanced Mandate

CFG Model Portfolio

Reporting as of April 30, 2018

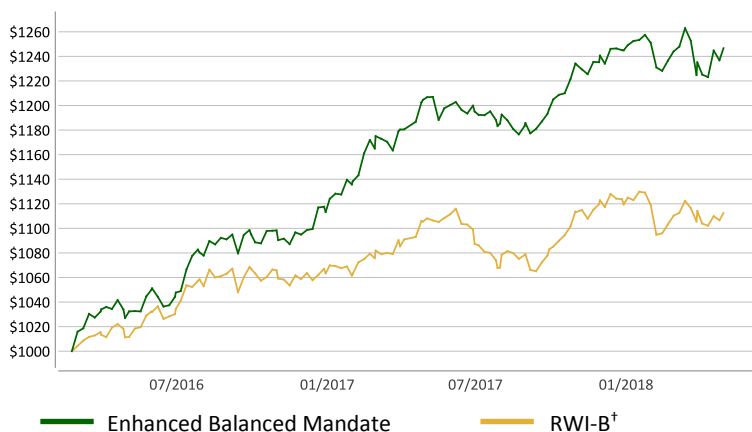
### Portfolio Description

The **Enhanced Balanced Mandate** is a three-pool portfolio seeking capital appreciation and cash flow striking a balance between more stable, yield-bearing assets (such as Fixed Income, Preferred Shares, REITs, Covered Call and Credit Spread Strategies), via the Income Share Class and Option Writing Share Class, and higher-risk, growth-oriented asset classes (primarily Common Shares of publicly listed companies), via the Equity Share Class.

### Investment Objective

The objective of the **Enhanced Balanced Mandate** is to achieve better risk-adjusted returns than a passive, low-cost, diversified portfolio benchmark (The Real World Balanced Index). The **Enhanced Balanced Mandate** aims to achieve this objective by holding in client accounts three Share Classes in target proportions of 50% Income Share Class, 37.5% Equity Share Class and 12.5% Option Writing Share Class. Croft Financial Group will rebalance back to this target at least annually. In addition, rebalancing takes place within each Share Class on a more frequent basis to manage market risk, take advantage of market opportunity, and manage cash positions. For further information, including a more detailed description of the investment objectives and strategy for each of the component Share Classes, please review our Relationship Disclosure Document and/or Share Class Fact Sheets, both available at [www.croftgroup.com](http://www.croftgroup.com).

### Growth of \$1000



### Key Statistics

	1 M	3 M	6 M	1 Y	3 Y*	5 Y*	SI*
Returns	0.93%	-0.36%	1.02%	3.49%			10.65%
	-0.14%	-0.58%	-0.09%	0.63%			5.02%
Sharpe Ratio	1.31	-0.16	0.31	0.60			1.84
	-0.66	-0.59	-0.31	-0.14			0.80
Maximum Drawdown	-0.97%	-3.15%	-3.15%	-3.15%			-3.15%
	-1.07%	-2.16%	-3.10%	-4.56%			-4.56%

■ Enhanced Balanced Mandate ■ RWI-B<sup>+</sup>

\*Annualized returns  
Inception date February 29, 2016

### Portfolio

Symbol	Security	Weight
TCG534	Income Share Class	50%
TCG531	Equity Share Class	37.5%
TCG539	Option Writing Share	12.5%
Distribution		Monthly
Benchmark <sup>†</sup>		Real World Index – Balanced

### Top 10 Holdings (effective)

Security	Weight
ISHARES S&P/TSX CDN PFD	6.25%
PREMIUM INCOME CORP -PFD-	3.05%
BMO LADDERED PREFERRED SHARE	2.99%
ISHARES 20+ YEAR TREASURY BOND	2.96%
F 3.7 08/02/18 CORP	2.23%
WISDOMTREE EUROPE HEDGED EQUIT	1.88%
OPEN TEXT CORP	1.80%
CANADIAN NATIONAL RAILWAY	1.77%
VISA INC. CLASS A	1.75%
ISHARES FLOATING RATE BOND ETF	1.73%

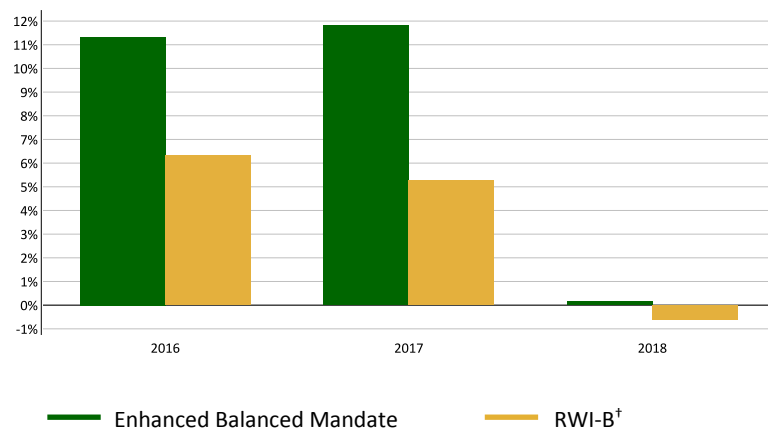
### Annual Returns

Period	Enhanced Balanced	RWI-B <sup>+</sup>
2018	0.14%	-0.62%
2017	11.82%	5.28%
2016	11.33%	6.33%

### Standard Deviation

Period	Enhanced Balanced	RWI-B <sup>+</sup>
Since Inception	4.89%	4.22%
3 years		
5 years		

## Annual Returns



## Disclaimer and Notes

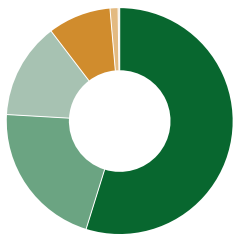
<sup>1</sup> Asset Allocation – CAD actual, marked to market as of close on the date quoted

<sup>2</sup> Sector Allocation – CAD notional, including option exposures with cash adjusted to total 100%

<sup>3</sup>Geographic Allocation – CAD notional, including option exposures with cash adjusted to total 100%

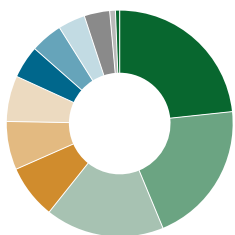
Portfolio management services provided by R N Croft Financial Group Inc. Performance is not guaranteed. Portfolio values change frequently, and past performance may not be repeated. Performance is based on the actual historical returns of the underlying pools, which are net of embedded management fees, operating fees, transaction costs and all withholding taxes, but are not adjusted for any account or relationship manager fees. The inception date is the inception date of the underlying pooled funds. Performance data have not been audited and are for illustrative purposes only. The results presented are not those of an actual performance record, as no client accounts held the underlying securities in the specific proportions of this mandate. The results are based on simulated or hypothetical performance results that have certain inherent limitations, including the fact that they are designed with the benefit of hindsight. R N Croft Financial Group Inc. is a licensed Portfolio Manager and Investment Fund Manager serving individual and institutional clients throughout Canada. Valuations and performance results are reported in Canadian dollars. Additional information regarding calculating and reporting performance is available upon request. Please contact R N Croft Financial Group Inc., 801-251 Consumers Road, Toronto, ON M2J 4R3, Telephone: 905-695-7777 or Toll-free: 1-877-249-2884.

## Asset Allocation<sup>1</sup>



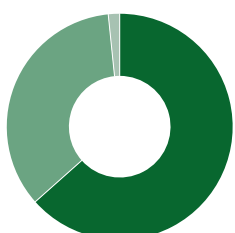
Equity	55.7%
Preferred	21.5%
Bonds & Debentures	13.9%
Cash	9.1%
BONDS & DEBENTURES	1.2%
Private Equity	0.2%
Option	-1.6%

## Sector Allocation<sup>2</sup>



Information Technology	23.3%
Financials	20.4%
Industrials	17.0%
Real Estate	7.7%
Consumer Discretionary	6.9%
Materials	6.5%
Health Care	4.7%
Consumer Staples	4.6%
Utilities	3.9%
Energy	3.6%
Consumer Descretionary	0.8%
Telecommunication Services	0.6%

## Geographic Allocation<sup>3</sup>



Canada	63.4%
United States	34.9%
Europe	1.6%