



Enhanced Balanced Mandate

CFG Model Portfolio

Reporting as of September 28, 2018

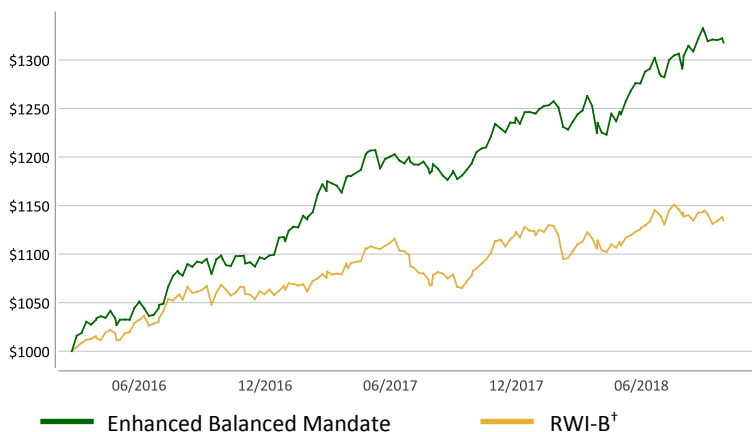
Portfolio Description

The **Enhanced Balanced Mandate** is a three-pool portfolio seeking capital appreciation and cash flow striking a balance between more stable, yield-bearing assets (such as Fixed Income, Preferred Shares, REITs, Covered Call and Credit Spread Strategies), via the Income Share Class and Option Writing Share Class, and higher-risk, growth-oriented asset classes (primarily Common Shares of publicly listed companies), via the Equity Share Class.

Investment Objective

The objective of the **Enhanced Balanced Mandate** is to achieve better risk-adjusted returns than a passive, low-cost, diversified portfolio benchmark (The Real World Balanced Index). The **Enhanced Balanced Mandate** aims to achieve this objective by holding in client accounts three Share Classes in target proportions of 50% Income Share Class, 37.5% Equity Share Class and 12.5% Option Writing Share Class. Croft Financial Group will rebalance back to this target at least annually. In addition, rebalancing takes place within each Share Class on a more frequent basis to manage market risk, take advantage of market opportunity, and manage cash positions. For further information, including a more detailed description of the investment objectives and strategy for each of the component Share Classes, please review our Relationship Disclosure Document and/or Share Class Fact Sheets, both available at www.croftgroup.com.

Growth of \$1000



Key Statistics

	1 M	3 M	6 M	1 Y	3 Y*	5 Y*	SI*
Returns	-0.86%	2.69%	6.70%	10.10%			11.23%
	-0.91%	-0.39%	1.83%	4.77%			4.99%
Sharpe Ratio	-3.28	1.71	2.02	1.52			1.87
	-2.93	-0.68	0.33	0.56			0.76
Maximum Drawdown	-0.86%	-1.18%	-1.54%	-3.15%			-3.15%
	-1.20%	-1.71%	-1.71%	-3.10%			-4.56%

■ Enhanced Balanced Mandate ■ RWI-B⁺

*Annualized returns
Inception date February 29, 2016

Portfolio

Symbol	Security	Weight
TCG534	Income Share Class	50%
TCG531	Equity Share Class	37.5%
TCG539	Option Writing Share	12.5%
Distribution		Monthly
Benchmark [†]		Real World Index – Balanced

Top 10 Holdings (effective)

Security	Weight
ISHARES S&P/TSX CDN PFD	6.78%
F 2.939 02/19/19	4.32%
XCN 3.253 10/03/18	3.94%
BMO LADDERED PREFERRED SHARE	3.23%
PREMIUM INCOME CORP -PFD-	2.91%
LCN 3.748 03/12/19	2.85%
RY 2.77 12/11/18	2.80%
CUCN 5.432 01/23/19	2.55%
DOLLARAMA INC	2.48%
DOLCN 3.095 11/05/18	2.16%

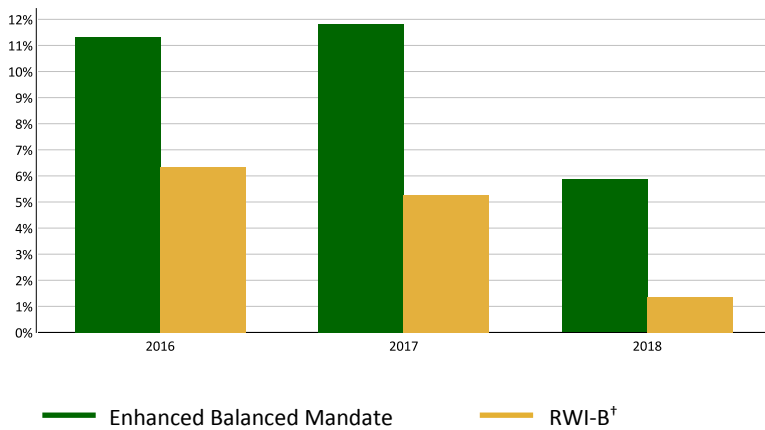
Annual Returns

Period	Enhanced Balanced	RWI-B ⁺
2018	5.86%	1.34%
2017	11.82%	5.28%
2016	11.33%	6.33%

Standard Deviation

Period	Enhanced Balanced	RWI-B ⁺
Since Inception	4.85%	4.12%
3 years		
5 years		

Annual Returns



Disclaimer and Notes

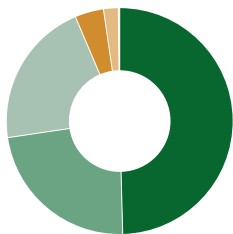
¹ Asset Allocation – CAD actual, marked to market as of close on the date quoted

² Sector Allocation – CAD notional, including option exposures with cash adjusted to total 100%

³Geographic Allocation – CAD notional, including option exposures with cash adjusted to total 100%

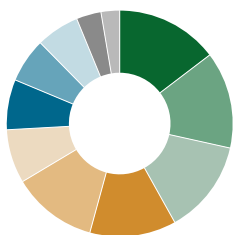
Portfolio management services provided by R N Croft Financial Group Inc. Performance is not guaranteed. Portfolio values change frequently, and past performance may not be repeated. Performance is based on the actual historical returns of the underlying pools, which are net of embedded management fees, operating fees, transaction costs and all withholding taxes, but are not adjusted for any account or relationship manager fees. The inception date is the inception date of the underlying pooled funds. Performance data have not been audited and are for illustrative purposes only. The results presented are not those of an actual performance record, as no client accounts held the underlying securities in the specific proportions of this mandate. The results are based on simulated or hypothetical performance results that have certain inherent limitations, including the fact that they are designed with the benefit of hindsight. R N Croft Financial Group Inc. is a licensed Portfolio Manager and Investment Fund Manager serving individual and institutional clients throughout Canada. Valuations and performance results are reported in Canadian dollars. Additional information regarding calculating and reporting performance is available upon request. Please contact R N Croft Financial Group Inc., 801-251 Consumers Road, Toronto, ON M2J 4R3, Telephone: 905-695-7777 or Toll-free: 1-877-249-2884.

Asset Allocation¹



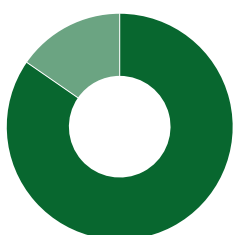
Equity	50.4%
Bonds & Debentures	23.5%
Preferred	21.3%
Cash	4.2%
Cash	2.1%
Private Equity	0.2%
Option	-1.7%

Sector Allocation²



Communication Services	14.6%
Industrials	13.8%
Financials	13.4%
Information Technology	12.4%
Consumer Discretionary	12.2%
Utilities	7.7%
Materials	7.2%
Real Estate	6.3%
Health Care	6.2%
Consumer Staples	3.5%
Energy	2.7%

Geographic Allocation³



Canada	84.6%
United States	15.4%