



## Growth Mandate

CFG Model Portfolio

Reporting as of February 28, 2018

### Portfolio Description

The **Growth Mandate** is a two-pool portfolio based on a growth-biased 30/70 balance between more stable, yield-bearing assets (such as Fixed Income, Preferred Shares, Real Estate Investment Trusts [REITs], and Covered Call Strategies), via the Income Share Class, and higher-risk, growth-oriented asset classes (primarily Common Shares of publicly listed companies), via the Equity Share Class.

### Investment Objective

The objective of the **Growth Mandate** is to achieve better risk-adjusted returns than a passive, low-cost, diversified portfolio benchmark (The Real World Growth Index). The **Growth Mandate** aims to achieve this objective by holding in client accounts two Share Classes in target proportions of 30% Income Share Class and 70% Equity Share Class. Croft Financial Group will rebalance back to this target at least annually. In addition, rebalancing takes place within each Share Class on a more frequent basis to manage market risk, take advantage of market opportunity, and manage cash positions. For further information, including a more detailed description of the investment objectives and strategy for each of the component Share Classes, please review our Relationship Disclosure Document and/or Share Class Fact Sheets, both available at [www.croftgroup.com](http://www.croftgroup.com).

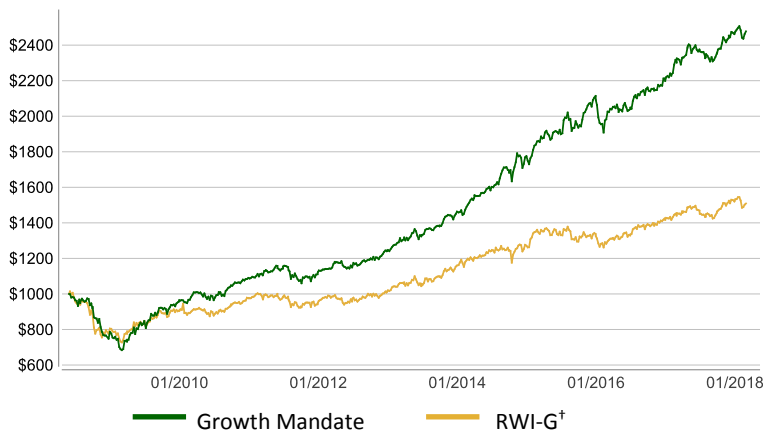
### Portfolio

Symbol	Security	Weight
TCG534	Income Share Class	30%
TCG531	Equity Share Class	70%
Distribution		Monthly
Benchmark†		Real World Index – Growth

### Top 10 Holdings (effective)

Security	Weight
WISDOMTREE EUROPE HEDGED EQUIT	3.66%
BROADCOM LTD	3.32%
CCL INDUSTRIES INC - CLASS B	3.18%
VISA INC. CLASS A	3.17%
OPEN TEXT CORP	3.17%
NEW FLYER INDUSTRIES INC.	3.06%
LOBLAW COMPANIES	3.01%
TORONTO-DOMINION BANK	3.00%
ALIMENTATION COUCHE-TARD CL.B	2.99%
BOYD GROUP INCOME FUND	2.96%

### Growth of \$1000



### Key Statistics

	1 M	3 M	6 M	1 Y	3 Y*	5 Y*	SI*
Returns	-0.22%	1.01%	6.26%	7.63%	10.04%	13.92%	9.75%
	-1.05%	-0.99%	4.53%	4.71%	3.51%	7.42%	4.31%
Sharpe Ratio	-0.32	0.70	2.22	1.23	1.23	1.69	0.93
	-1.24	-0.69	1.09	0.53	0.38	0.83	0.37
Maximum Drawdown	-1.90%	-2.80%	-2.80%	-3.97%	-9.70%	-9.70%	-31.57%
	-2.60%	-3.82%	-3.82%	-4.75%	-8.41%	-8.41%	-28.25%

■ Growth Mandate ■ RWI-G<sup>†</sup>

### Annual Returns

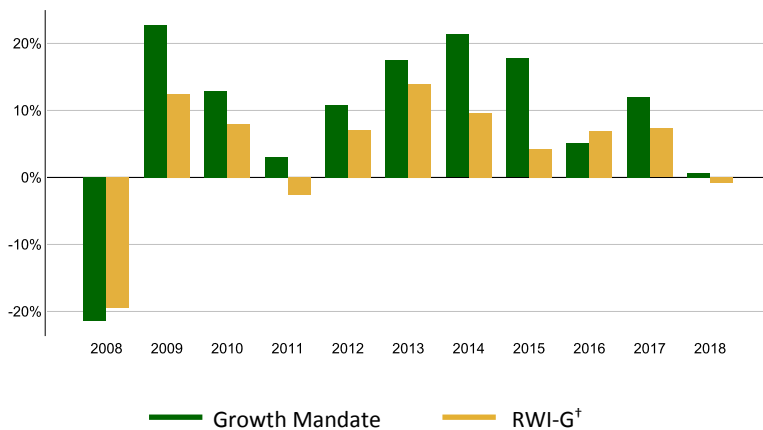
Period	Growth Mandate	RWI-G <sup>†</sup>
2018	0.62%	-0.76%
2017	11.98%	7.30%
2016	5.20%	6.92%
2015	17.75%	4.27%
2014	21.34%	9.58%
2013	17.59%	13.91%
2012	10.83%	7.09%
2011	3.12%	-2.69%
2010	12.88%	7.98%
2009	22.70%	12.44%

### Standard Deviation

Period	Growth Mandate	RWI-G <sup>†</sup>
Since Inception	9.41%	9.29%
3 years	7.15%	6.51%
5 years	7.37%	7.51%

\*Annualized returns  
Inception date May 31, 2008

### Annual Returns



### Disclaimer and Notes

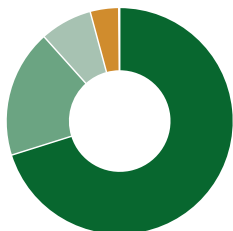
<sup>1</sup> Asset Allocation – CAD actual, marked to market as of close on the date quoted

<sup>2</sup> Sector Allocation – CAD notional, including option exposures with cash adjusted to total 100%

<sup>3</sup>Geographic Allocation – CAD notional, including option exposures with cash adjusted to total 100%

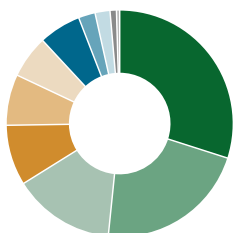
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### Asset Allocation<sup>1</sup>



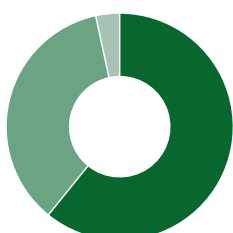
Equity	71.2%
Cash	18.5%
Preferred	7.5%
Bonds & Debentures	4.1%
Private Equity	0.1%
Option	-1.5%

### Sector Allocation<sup>2</sup>



Financials	29.9%
Information Technology	21.7%
Industrials	14.5%
Materials	8.6%
Consumer Staples	7.3%
Energy	6.1%
Health Care	6.0%
Consumer Discretionary	2.4%
Utilities	2.1%
Consumer Staples	0.9%
Telecommunication Services	0.5%

### Geographic Allocation<sup>3</sup>



Canada	60.8%
United States	35.8%
Europe	3.4%