

## GAIInS FPX Balanced

CFG Model Portfolio

December 31, 2020

### Portfolio Description

The objective of the GAIInS FPX Balanced Portfolio is to provide Canadian investors with a simple, low-cost, investable ETF portfolio that effectively tracks the performance of its Financial Post FPX Balanced benchmark\*, which is a broad, globally-balanced Canadian dollar portfolio that has shown an effective balance between reliable income and capital gains since its 1997 inception. As such, the GAIInS FPX Balanced Portfolio is designed to be a medium-risk investment that combines selected global equity and income producing assets to balance enhanced income and capital gains returns, and is best suited to risk-tolerant investors who require less income or have a longer time horizon before they need to withdraw funds.

To achieve this objective, the GAIInS FPX Balanced Portfolio holds broadly-traded, low-cost ETFs in fixed, strategic proportions, which are rebalanced up to monthly when cash is invested or divested, or at least annually on or before March 31<sup>st</sup>. For more information on the Portfolio's FPX Balanced benchmark, please go to <https://croftgroup.com/financial-post-indexes/>

### Portfolio Holdings

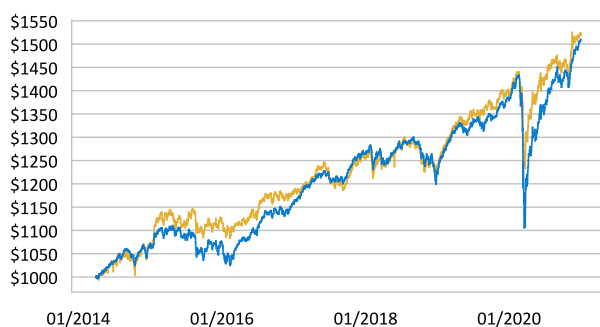
Symbol	Security	Weight
XBB	ISHARES MSCI BOND UNIVERSE	13.19%
ZAG	BMO AGGREGATE BOND INDEX	13.09%
CPD	ISHARES CDN PREFERRED SHARE ETF	11.02%
XIC	ISHARES CORE S&P/TSX CAPPED	10.81%
XQQ	ISHARES NASDAQ 100 ETF	9.88%
XSB	ISHARES CORE CANADIAN SHORT	8.38%
ZWB	BMO CDN BANKS COVERED CALL ETF	7.97%
ZWH	US HIGH-DIV COV CALL ETF	7.72%
ZWU	BMO CDN UTILITIES COVERED CALL ETF	6.85%
XEC	ISHARES MSCI EMERGING MARKETS ETF	5.70%
EFA	ISHARES MSCI EAFE ETF	5.39%

### Portfolio Statistics

Period	Returns		Sharpe Ratio	
	GAIInS-B	*FPX-B	GAIInS-B	*FPX-B
1 Month	2.10%	0.93%	9.53	2.81
3 Month	6.19%	4.54%	4.69	1.79
6 Month	10.76%	6.63%	3.68	1.41
1 Year	9.48%	9.29%	0.48	0.55
3 Year <sup>1</sup>	6.10%	6.58%	0.39	0.46
5 Year <sup>1</sup>	7.09%	6.32%	0.63	0.55
Since Inception <sup>2</sup>	6.29%	6.38%	0.63	0.58

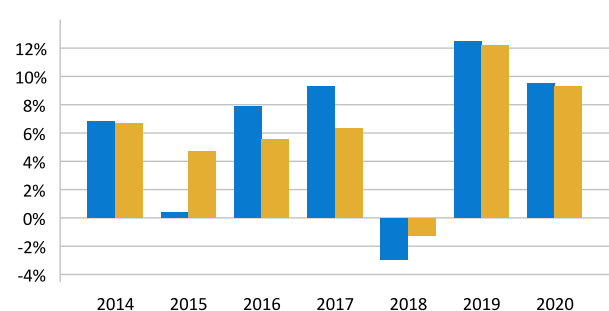
1. Compound annual returns 2. Inception date March 31, 2014

### Growth of \$1000



	2016	2017	2018	2019	2020
GAIInS-B					
Ann. Returns	7.90%	9.26%	-2.96%	12.44%	9.48%
Ann. Sharpe Ratio	1.45	2.63	-0.88	2.67	0.48
Ann. STD	4.89%	2.98%	5.41%	3.60%	8.02%

### Annual Returns



	2016	2017	2018	2019	2020
*FPX-B					
Ann. Returns	5.54%	6.33%	-1.25%	12.20%	9.29%
Ann. Sharpe Ratio	0.76	1.05	-0.40	1.86	0.55
Ann. STD	4.52%	3.35%	5.55%	3.56%	4.95%

### Disclaimer

Portfolio management services provided by R N Croft Financial Group Inc. Performance is not guaranteed. Portfolio values change frequently, and past performance may not be repeated. Performance is based on actual returns of the constituent ETFs net of their embedded management expense ratios but are not adjusted for any transaction costs or account and relationship manager fees. The inception date is chosen to reflect the inception of the most recently introduced constituent ETF. The results presented are not those of an actual performance record, as no client accounts held the underlying securities in the specific proportions of this model Portfolio. The results are based on simulated or hypothetical performance results that have certain inherent limitations, including the fact that they are designed with the benefit of hindsight. Performance data have not been audited and are for illustrative purposes only. R N Croft Financial Group Inc. is a licensed Portfolio Manager and Investment Fund Manager serving individual and institutional clients throughout Canada. GAIInS and GAIInS Direct are registered trademarks of Global Asset Investment Strategies (GAIInS) Inc. used under license by R N Croft Financial Group Inc. Valuations and performance results are reported in Canadian dollars. Additional information regarding calculating and reporting performance is available upon request. Please contact R N Croft Financial Group Inc., 801-251 Consumers Road, Toronto, ON M2J 4R3, Telephone: 905-695-7777 or Toll-free: 1-877-249-2884.