

## GAI nS FPX Income

CFG Model Portfolio

December 31, 2020

### Portfolio Description

The objective of the GAI nS FPX Income Portfolio is to provide Canadian investors with a simple, low-cost ETF portfolio that effectively tracks the performance of its Financial Post FPX Income benchmark\*, which is a broad, globally-balanced Canadian dollar index that has shown enhanced capital protection and reliable returns since its 1997 inception. As such, the GAI nS FPX Income Portfolio is designed to be a lower-risk investment that combines selected interest, dividends and capital gains producing assets to enhance both income and capital protection, and is best suited to less risk-tolerant investors who require regular income or have a shorter time horizon before they need to withdraw funds.

To achieve this objective, the GAI nS FPX Income Portfolio holds broadly-traded, low-cost ETFs in fixed, strategic proportions, which are rebalanced up to monthly when cash is invested or divested, or at least annually on or before March 31<sup>st</sup>. For more information on the Portfolio's FPX Income benchmark, please go to <https://croftgroup.com/financial-post-indexes/>

### Portfolio Holdings

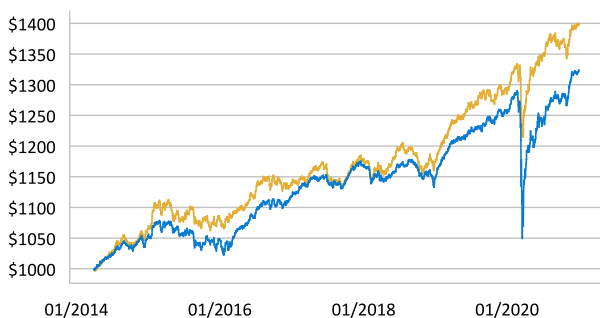
Symbol	Security	Weight
XBB	ISHARES MSCI BOND UNIVERSE	23.88%
ZAG	BMO AGGREGATE BOND INDEX	18.97%
XSB	ISHARES CORE CANADIAN SHORT	18.20%
CPD	ISHARES CDN PREFERRED SHARE ETF	8.98%
ZWB	BMO CDN BANKS COVERED CALL ETF	8.66%
XDV	ISHARES CDN SELECT DIVIDEND ETF	8.27%
ZWU	BMO CDN UTILITIES COVERED CALL ETF	7.44%
ZWH	US HIGH-DIV COV CALL ETF	5.59%

### Portfolio Statistics

Period	Returns		Sharpe Ratio	
	GAI nS-I	*FPX-I	GAI nS-I	*FPX-I
1 Month	0.67%	0.37%	4.49	1.37
3 Month	4.01%	2.26%	4.39	1.66
6 Month	6.61%	3.61%	3.40	1.28
1 Year	5.63%	8.66%	0.33	0.87
3 Year <sup>1</sup>	4.21%	5.92%	0.28	0.66
5 Year <sup>1</sup>	4.81%	5.30%	0.48	0.71
Since Inception <sup>2</sup>	4.24%	5.07%	0.49	0.75

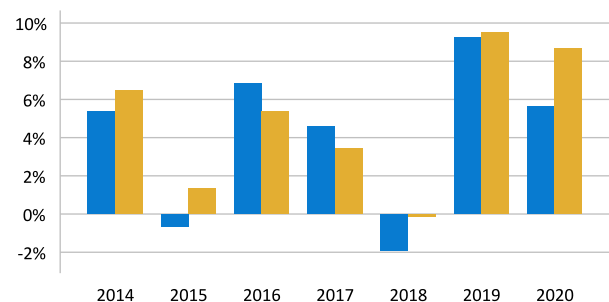
1. Compound annual returns 2. Inception date March 31, 2014

### Growth of \$1000



GAI nS-I	2016	2017	2018	2019	2020
Ann. Returns	6.83%	4.60%	-1.92%	9.26%	5.63%
Ann. Sharpe Ratio	1.93	1.62	-1.29	2.80	0.33
Ann. STD	3.14%	2.08%	2.92%	2.36%	6.74%

### Annual Returns



*FPX-I	2016	2017	2018	2019	2020
Ann. Returns	5.35%	3.42%	-0.11%	9.48%	8.66%
Ann. Sharpe Ratio	1.11	0.65	-0.48	1.67	0.87
Ann. STD	2.98%	2.42%	3.03%	2.89%	2.92%

### Disclaimer

Portfolio management services provided by R N Croft Financial Group Inc. Performance is not guaranteed. Portfolio values change frequently, and past performance may not be repeated. Performance is based on actual returns of the constituent ETFs net of their embedded management expense ratios but are not adjusted for any transaction costs or account and relationship manager fees. The inception date is chosen to reflect the inception of the most recently introduced constituent ETF. The results presented are not those of an actual performance record, as no client accounts held the underlying securities in the specific proportions of this model Portfolio. The results are based on simulated or hypothetical performance results that have certain inherent limitations, including the fact that they are designed with the benefit of hindsight. Performance data have not been audited and are for illustrative purposes only. R N Croft Financial Group Inc. is a licensed Portfolio Manager and Investment Fund Manager serving individual and institutional clients throughout Canada. GAI nS and GAI nS Direct are registered trademarks of Global Asset Investment Strategies (GAI nS) Inc. used under license by R N Croft Financial Group Inc. Valuations and performance results are reported in Canadian dollars. Additional information regarding calculating and reporting performance is available upon request. Please contact R N Croft Financial Group Inc., 801-251 Consumers Road, Toronto, ON M2J 4R3, Telephone: 905-695-7777 or Toll-free: 1-877-249-2884.